

# Condensed Reviewed Results for the 26 weeks ended 10 July 2022

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE **INCOME** For the 26 weeks ended 10 July 2022

		2022	2021	2022	2021
		ZW\$	ZW\$	ZW\$	ZW\$
		26 weeks to	26 weeks to	26 weeks to	26 weeks to
		10.07.2022	11.07.2021	10.07.2022	11.07.2021
	Notes	Inflation	adjusted	* Histori	cal cost
Revenue		10,331,837,106	4,818,668,565	7,010,361,977	1,567,397,604
Sale of merchandise	5	7,972,892,239	3,739,053,974	5,484,644,748	1,219,647,945
Cost of sales		(1,998,303,846)	(2,017,138,586)	(2,084,458,182)	(608,940,479)
Gross profit		5,974,588,393	1,721,915,388	3,400,186,566	610,707,466
Revenue from micro-finance and other debtor accounts	5	2,324,246,504	1,066,377,587	1,504,518,435	343,492,152
Other revenue	5	34,698,364	13,237,004	21,198,795	4,257,507
Other operating income		45,965,365	20,652,493	32,439,317	8,108,733
Other operating expenses		(1,471,947,318)	(196,662,074)	(846,234,025)	(159,165,519
Movement in credit loss allowance		(40,095,200)	(2,720,512)	(20,275,782)	(5,169,670
Store expenses		(2,910,470,516)	(1,542,052,808)	(1,967,427,059)	(478,183,882
Trading profit		3,956,985,592	1,080,747,078	2,124,406,247	324,046,78
Other operating gains		724,967,502	35,422,058	531,911,536	9,031,87
Financial services expenses		(361,846,707)	(334,580,212)	(248,452,761)	(334,127
Finance income		-	30,377,105	-	8,37
Operating profit		4,320,106,387	811,966,029	2,407,865,022	332,752,90
Finance costs		(731,653,367)	(664,039,262)	(464,650,387)	(157,569,798
Net monetary (loss)/gain		(738,152,533)	139,814,130	-	
Profit before tax		2,850,300,487	287,740,897	1,943,214,635	175,183,10
Income tax expense		(1,634,573,174)	(97,786,801)	(892,214,616)	(26,888,835
Profit for the period		1,215,727,313	189,954,096	1,051,000,019	148,294,26
Other comprehensive income					
Gain on revaluation of property, plant and equipment		-	-	-	559,220
Deferred tax liability arising on revaluation			-	-	(138,241
Other comprehensive income for the year (net of tax)			-		420,98
Total comprehensive income for the period		1,215,727,313	189,954,096	1,051,000,019	148,715,25
Earnings per share (cents)					
Basic		212.07	33.14	183.34	25.8
Diluted		210.95	32.96	182.37	25.73

\*Historical cost amounts are shown as supplementary information. The information does not comply with IAS 29: Financial Reporting in hyperinflationary economies.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the 26 weeks ended 10 July 2022

2022	2021	2022	20
ZW\$	ZW\$	ZW\$	Z
26 weeks to	26 weeks to	26 weeks to	26 week
 10.07.2022	11.07.2021	10.07.2022	11.07.20

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 10 July 2022

Assets Non-current assets Property, plant and equipment 11	2022 ZW\$ as at 10.07.2022 inflation a	2021 ZW\$ as at 09.01.2022	2022 ZW\$ as at 10.07.2022	2021 ZW\$ as at
Assets Non-current assets	as at 10.07.2022	as at 09.01.2022	as at	
Assets Non-current assets	10.07.2022	09.01.2022		as at
Assets Non-current assets			10.07.2022	
Assets Non-current assets	Inflation a		10.07.2022	09.01.2022
Non-current assets		adjusted	* Historic	al cost
Property plant and equipment				
rioperty, plant and equipment	1,563,979,512	1,629,087,572	763,979,675	739,661,982
Intangible assets	137,848,693	157,541,363	1,613,758	1,732,648
Right of use asset	925,749,728	1,020,886,371	210,129,801	259,406,142
Total non-current assets	2,627,577,933	2,807,515,306	975,723,234	1,000,800,772
Current assets				
Inventories 10	5,415,418,516	3,999,375,592	2,139,827,766	1,271,883,112
Trade and other receivables	4,570,732,896	4,177,947,416	4,570,732,897	1,908,140,441
Income tax receivable	4,570,752,690	11,400,571	4,570,752,097	5,207,682
Loans and advances to customers	252 222 524		253 222 523	
	253,222,524	331,838,494	253,222,523	151,581,581
Cash and cash equivalents	984,444,914	982,587,168	984,444,915	448,839,177
Total current assets	11,223,818,850	9,503,149,241	7,948,228,101	3,785,651,993
Total assets	13,851,396,783	12,310,664,547	8,923,951,335	4,786,452,767
Equity and liabilities				
Equity				
Issued capital	580,414,253	580,414,253	73,411,672	73,411,672
Other reserves	590,481,029	590,481,029	551,200,508	551,200,508
Retained earnings	5,386,369,574	4,170,642,262	2,222,420,063	1,171,420,044
Total capital and reserves	6,557,264,856	5,341,537,544	2,847,032,243	1,796,032,224
Non-current liabilities				
Deferred tax liability	1,384,578,516	595,365,311	224,562,637	90,685,040
Interest bearing loans and borrowings		-	-	-
Lease liabilities 8	-	385,087,959	-	175,905,577
Total non-current liabilities	1,384,578,516	980,453,270	224,562,637	266,590,617
Current liabilities				
Trade and other payables	2,764,114,823	2,209,129,885	2,764,114,820	1,009,115,599
Dividend payable	1,302,169	1,302,169	370,059	370,059
Current tax payable	697,345,632	-	697,345,632	-
Contract liabilities	117,979,542	94,182,845	61,714,697	31,491,090
Interest bearing loans and borrowings		3,311,350,911	2,034,782,066	1,512,602,715
Lease liabilities 8		372,707,923	294,029,181	170,250,461
Total current liabilities	5,909,553,411	5,988,673,733	5,852,356,455	2,723,829,924
Total liabilities	7,294,131,927	6,969,127,003	6,076,919,092	2,990,420,541
Total equity and liabilities	13 851 306 793	12 310 664 547	8 022 051 225	1 786 150 765
Total equity and liabilities	13,851,396,783	12,310,664,547	8,923,951,335	4,786,452,765

NOLES	initation	aujusteu	HISTORIC	
Cash flows from operating activities				
Profit before tax	2,850,300,485	287,740,898	1,943,214,634	175,183,103
Adjusted for:				
Finance income	-	(30,377,105)	-	(8,370)
Finance costs	731,653,367	664,039,262	464,650,387	157,569,798
Non cash items	(1,446,456,239)	(903,978,448)	314,992,934	(164,360,875)
Movements in working capital	(1,995,271,207)	(2,055,484,092)	(1,260,711,780)	(733,570,441)
Cash generated from/(utilised in) operations	140,226,406	(2,038,059,485)	1,462,146,175	(565,186,785)
Finance costs paid	(588,177,799)	(534,859,881)	(415,328,224)	(153,834,951)
Lease interest paid	(58,197,533)	(145,216,735)	(63,918,073)	(46,421,735)
Finance income received	181,917,040	901,515,190	(605,427,477)	269,993,300
Taxation paid	(271,367,343)	(101,409,464)	(153,222,020)	(31,874,750)
Cash (outflow) / inflow from operating activities	(595,599,229)	(1,918,030,375)	224,250,381	(527,324,921)
Cash flows from investing activities				
Purchase of property, plant and equipment 6	(227,149,825)	(74,398,372)	(159,378,132)	(24,871,692)
Net cash used in investing activities	(227,149,825)	(74,398,372)	(159,378,132)	(24,871,692)
Cash flows from financing activities				
Proceeds from borrowings	2,529,905,290	1,937,862,368	1,559,191,898	651,728,460
Repayment of borrowings	(2,217,476,239)	(680,850,483)	(1,366,640,482)	(217,648,887)
Payments of principal portion of lease liabilities	(46,841,560)	(91,607,475)	(51,445,862)	(29,284,352)
Net cash generated from financing activities	265,587,491	1,165,404,410	141,105,554	404,795,221
activities				
Net (decrease) / increase in cash and cash equivalents	(557,161,563)	(827 024 337)	205,977,803	(147,401,392)
Cash and cash equivalents at the	982,587,168	987,697,905	219,447,802	202,509,139
beginning of the period				
Cash and cash equivalents at the end of the period	425,425,605	160,673,568	425,425,605	55,107,745
Being:				
Cash and bank balances	984,444,915	707,233,827	984.444,915	242,566,728
Bank overdrafts	(559,019,310)	(546,560,259)	(559,019,310)	(187,458,983)
	425,425,605	160,673,568	425,425,605	55,107,745

\*Historical cost amounts are shown as supplementary information. The information does not comply with IAS 29: Financial Reporting in hyperinflationary economies.

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the 26 weeks ended 10 July 2022

	lssued	Equity-settled	Revaluation	Credit	Retained	Total
	capital	employee	reserve	reserve	earnings	
		benefits				
		reserve				
	ZW\$	ZW\$	ZW\$	ZW\$	ZW\$	ZW\$
INFLATION ADJUSTED						
Balance at 10 January 2021	580,414,253	140,146,603	622,318,374	30,689,311	3,029,960,261	4,403,528,802
Prior period adjustment	-	-	-	-	(83,990,354)	(83,990,354)
Total comprehensive income for the period	-	-	-	-	189,954,096	189,954,096
Profit for the year	-	-	-	-	189,954,096	189,954,096
Other comprehensive income for the period			-	-		-
Transfer to credit reserve	-	-	-	-	-	-
Balance at 11 July 2021	580,414,253	140,146,603	622,318,374	30,689,314	3,135,924,003	4,509,492,547

Balance at 9 January 2022	580,414,253	140,146,603	420,889,176	29,445,250	4,170,642,261	5,341,537,543
Total comprehensive income for the period	-	-	-	-	1,215,727,313	1,215,727,313
Profit for the year	-	-	-	-	1,215,727,313	1,215, <mark>7</mark> 27,313
Balance at 10 July 2022	580,414,253	140,146,603	420,889,176	29,445,250	5,386,369,574	<mark>6,557,2</mark> 64,856



## Condensed Reviewed Results for the 26 weeks ended 10 July 2022 (continued)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the 26 weeks to 10 July 2022

## 1 Directors responsibility statement

The Board of Directors is responsible for the preparation of the Inflation Adjusted Interim Condensed Consolidated Financial Statements for the 26 weeks ended 10 July 2022 of which these abridged results are an extract of. For the full Financial Statements the reader can refer to the Zimbabwe Stock Exchange (ZSE) website www.zse.co.zw or the Edgars Stores Limited website www. edgars.co.zw.

## 2 Basis of preparation

The inflation adjusted condensed consolidated financial statements for the 26 weeks ended 10 July 2022 have been prepared with the requirements of the Zimbabwe Stock Exchange (ZSE) requirements. The principal accounting policies used in the preparation of the financial statements are consistent with those used in prior years. No material new standards were applied in the current year.

The financial statements do not comply with the International Financial Reporting Standards (IFRS) as detailed below.

IAS 21: The Effects of Changes in Foreign Exchange Rates	In the prior year and current periods, the Group applied exchange rates that did not meet the definition of spot exchange rates in accordance with IAS 21 as they were not available for immediate delivery.
IAS 16: Property, plant and equipment	Property, plant and equipment were valued using historical US\$ denominated inputs which were converted into ZWL at the auction and interbank rates in the current and prior periods. The use of US\$ estimated rentals and historical US\$ values for similar transactions is not consistent with IEBS 13

## 3 Application of IAS 29: Financial Reporting in Hyperinflationary Economies

The Group continued to apply IAS 29 during the 26 weeks to 10 July 2022 based on the guidance issued by the PAAB in August 2019. The financial statements have been prepared in accordance with IAS 29 and IFRIC 7 (Applying the Restatement Approach under IAS 29) as if the economy had been hyperinflationary since 1 July 2018. In applying the standard the Group has used the Consumer Price Index (CPI) as issued by the Zimbabwe National Statistic Agency and published by the Reserve Bank of Zimbabwe (RBZ). The following table summarises the inflation adjusted indices used:

Month	CPI	Conversion Factor
June 2022	8,707	1.00
Average 2022	5,719	1.62
December 2021	3,977	2.19
June 2021	2,986	2.92
Average 2021	3,135	2.82

## 4 Auditor's Statement

These inflation adjusted interim condensed consolidated financial results for the twenty six weeks ended 10 July 2022 have been reviewed by Deloitte & Touche and a modified review conclusion has been issued thereon. This conclusion carries an adverse conclusion with respect to:

• Non – compliance with International Financial Reporting Standard 13- "Fair Value Measurements" and IAS 29 "Financial Reporting in Hyperinflationary Economies" - In the determination of the value of Property, plant and equipment for the current and comparable periods. In the prior period, the method of determining the value of Property, plant and equipment was not an accurate reflection of market dynamics and the risk associated with ZWL transactions on a willing buyer, willing seller basis.

• Non –compliance with International Accounting Standard 21 – "The Effects of Changes in Foreign Exchange Rates" on prior year comparatives, and non- application of exchange rates that meet the definition of spot exchange rates in accordance with IAS 21, to the foreign currency transactions and balances, in the prior and current periods.

The review conclusion has been made available to management and those charged with the governance of Edgars Stores Limited, and the conclusion is available for inspection at their registered offices. The engagement partner responsible for this review is Tapiwa Chizana.

5	Revenue	Inflation a		Historic		
	Cale of morehandias	2022	2021	2022	2021	
	Sale of merchandise Retail sales	7 508 151 043	2 714 782 124	5,170,990,024	Restated 1,211,944,751	
	Manufacturing sales to third parties- local	7,508,151,943 464,740,295	3,714,782,124 24,271,850	313,654,724	7,703,194	
	sales	404,740,233	24,271,000	515,054,724	1,103,194	
		7,972,892,238	3,739,053,974	5,484,644,748	1,219,647,945	
	Other revenue					
	Revenue from microfinance institutions and debtors accounts	2,324,246,503	1,066,391,587	1,504,518,435	343,492,152	
	Hospital cash plan and Insurance commission	19,734,509	8,963,576	9,164,990	2,896,168	
	Edgars Club subscriptions	14,963,855	4,273,428	12,033,805	1,361,339	
		2,358,944,867	1,079,628,591	1,525,717,230	347,749,659	
	Total	10,331,837,105	4,818,668,565	7,010,361,978	1,567,397,604	
6	Capital expenditure	Inflation a	adjusted	Historic	al cost	
		2022	2021	2022	2021	
	Computer equipment	3,475,075	1,292,668	1,902,134	443,359	
	Furniture, fittings and leasehold improvements	223,674,750	73,105,704	138,745,670	24,428,333	
	Total	227,149,825	74,398,372	159,378,132	24,871,692	
	Capital expenditure during the half year was channed	nelled towards new sto	res, namely Jet - (Gu	tu , Avondale and Fir	rst Street).	
,	Future Capital Expenditure	Inflation a	adjusted	Historical cost		
		2022	2021	2022	2021	
	Authorised but not yet contracted for	584,040,860	1,135,680,434	584,040,860	322,744,955	
	·					
	All expenditure is to be financed from existing cash		ion of authorised bor	rowing facilities.		
	·	h resources and utilisat		rowing facilities. Historic	al cost	
	All expenditure is to be financed from existing cash	h resources and utilisat	adjusted	,		
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under	h resources and utilisat		Historic	al cost 2021	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows:	h resources and utilisat Inflation a 2022	adjusted 2021 -	Historic 2022 -	2021	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year	h resources and utilisat	adjusted 2021 - 219,880,956	Historic	2021 412,768,34	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years	h resources and utilisat Inflation a 2022	adjusted 2021 - 219,880,956 316,995,321	Historic 2022 -	2021 412,768,34 1,175,315,720	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year	h resources and utilisat Inflation a 2022 - 235,989,032 - -	adjusted 2021 - 219,880,956 316,995,321 6,704,312	Historic 2022 - 235,989,032 - -	2021 412,768,347 1,175,315,720 14,676,907	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years	h resources and utilisat Inflation a 2022	adjusted 2021 - 219,880,956 316,995,321	Historic 2022 -	2021 412,768,347 1,175,315,720 14,676,907	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years	h resources and utilisat Inflation a 2022 - 235,989,032 - -	adjusted 2021 - 219,880,956 316,995,321 6,704,312 543,580,589	Historic 2022 - 235,989,032 - -	2021 412,768,347 1,175,315,720 14,676,907 1,602,760,974	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years More than 5 years	h resources and utilisat Inflation a 2022 - 235,989,032 - 235,989,032	adjusted 2021 - 219,880,956 316,995,321 6,704,312 543,580,589	Historic 2022 - 235,989,032 - - 235,989,032	2021 412,768,347 1,175,315,720 14,676,907 1,602,760,974	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years More than 5 years	h resources and utilisat Inflation a 2022 - 235,989,032 - 235,989,032 Inflation a	adjusted 2021 - 219,880,956 316,995,321 6,704,312 543,580,589	Historic 2022 235,989,032 - 235,989,032 235,989,032 Historic	2021 412,768,347 1,175,315,720 14,676,907 1,602,760,974	
	All expenditure is to be financed from existing cash Lease commitments Future minimum rentals payable under operating leases are as follows: Within one year After one year but not more than five years More than 5 years Borrowings Non current interest bearing loans and	h resources and utilisat Inflation a 2022 - 235,989,032 - 235,989,032 - - - 235,989,032 - - - - - - - - - - - - - - - - - - -	adjusted 2021 - 219,880,956 316,995,321 6,704,312 543,580,589	Historic 2022 235,989,032 - 235,989,032 235,989,032 Historic	2021 412,768,347 1,175,315,720 14,676,907 1,602,760,974	

	2022	2021	2022	2021
Merchandise	3,537,971,435	3,677,800,508	2,000,455,138	1,234,505,867
Raw material, work in progress and consumables	1,877,477,081	398,183,409	139,372,628	64,632,036
	5,415,418,516	4,075,983,917	2,139,827,766	1,299,137,902

## 11 Revaluation of property, plant and equipment

The Group did not revalue property, plant and equipment as at 10 July 2022. The last valuation was carried out at 09 January 2022 through a directors valuation involving external and independent professional valuers.

## 12 Going concern

10 Inventories

Merchandise assortments and our credit book remain healthy despite the challenging environment. Management looks forward to better trading conditions in October to December which is traditionally our busiest and most profitable period.

The ability of the group to continue as a going concern is subject to continued generation of positive cashflows. To evaluate the health of the cashflows, management has prepared cashflow forecasts for the next twelve months and reviewed significant inputs such as profitability, cash generation capacity, ability to obtain financing and the impact of Covid-19 on the business. Forecasting is now updated regularly in response to ongoing uncertainty.

The directors have assessed that key to continued profitability and positive cashflows is stability of exchange rates, availability of foreign currency from trading and minimal disruptions from Covid-19 related lockdowns.

Based on the assessment undertaken the directors consider it appropriate to adopt the going concern basis for these financial results.

## 13 Segment reporting

13 Segment rep									
	Edgars Stores Retail	Jet Stores Retail	Manufacturing Carousel	Micro Finance Club Plus	Corporate Head Office	Financial services	Segment Totals	Adjustments Eliminations	Consolidated Total
	ZW\$	ZW\$	ZW\$	ZW\$	ZW\$	services ZW\$	ZW\$	ZW\$	ZW\$
Inflation adjusted									
26 weeks to 10 July 202	22								
Revenue External customers	4,741,046,510	3,412,313,900		-	-	-	8,153,360,410	(645,208,467)	7,508,151,943
Manufacturing sales to 3rd parties- local sales	-	-	464,740,295	-	-	-	464,740,295	-	464,740,295
Other revenue- Hospital cash plan and insurance		•	-	-	-	14,963,855	14,963,855	-	14,963,855
Other revenue- Commission Club Subscriptions				-	-	19,734,509	19,734,509	- 000 796	19,734,509
Inter-segments Revenue from Micro Finance and debtor accounts			(5,663,786) -	- 428,054,895	-	- 1,896,191,609	(5,663,786) 2,324,246,504	5,663,786	- 2,324,246,504
Total revenue	4,741,046,510	3,412,313,900	459,076,509	428,054,895	-	1,930,889,973	10,971,381,787	(639,544,681)	10,331,837,106
Segment profit	1,237,731,206	754,787,284	105,473,339	210,379,645	(14,614,929)	606,204,929	- 2,899,961,474	(1,684,234,163)	1,215,727,311
Total assets	5,846,561,874	4,601,809,824	558,925,547	633,861,389	840,256,539	4,402,876,937	16,884,292,110	(3,032,895,328)	13,851,396,782
26 weeks to 11 July 202	021								
Revenue									
External customers Manufacturing sales to 3rd parties-local sales	2,191,948,077 -	1,694,637,774	- 24,271,851	-	-	-	3,886,585,851 24,271,851	(171,803,727)	3,714,782,123 24,271,851
Other revenue- Hospital cash plan and insurance	-	-	-	-	-	8,963,577	8,963,577	-	8,963,577
Other revenue- Commission Club Subscriptions	-	-	-	-	-	4,273,427	4,723,427	-	4,723,427
Inter-segments Revenue from Micro Finance and debtor	-	-	245,692,390	- 145,642,408	-	- 863,074,838	245,692,390 1,008,717,246	(245,692,390) 57,660,341	-
accounts Total revenue	2,191,948,077	1,694,637,774	269,964,241	145,642,408	-	876,311,842	5,178,504,342	(359,835,776)	4,818,668,566
Segment profit	84,751,430	(11,021,055)	21,102,908	26,669,745	-	332,755,585	- 454,258,613	(264,304,517)	189,954,096
Total assets	3,101,156,990	2,088,354,969	503,566,398	312,432,454	1,092,384,659	1,911,165,409	9,009,060,879	3,301,603,667	12,310,664,546
Historical									
26 weeks to 10 July 202 Revenue	22								
Revenue External customers	3,265,238,156	2,350,117,748		-			5,615,355,904	(444,365,880)	5,170,990,024
Manufacturing sales to 3rd parties- local sales	-	-	313,654,724	-	•	-	313,654,724	-	313,654,724
Other revenue- Hospital cash plan and insurance	-	-	-	-	-	9,164,990	9,164,990		9,164,990
Other revenue- Commission Club Subscriptions	-	-	-	-	-	12,033,805	12,033,805		12,033,805
Inter-segments Revenue from Micro Finance and	-	-	(3,900,744)	- 286,560,439	-	-	(3,900,744) 1,504,518,435	3,900,744	- 1,504,518,435
debtor accounts Total revenue	3,265,238,156	2,350,117,748	309,753,980	286,560,439	-	1,239,156,791	7,450,827,114	(440,465,135)	7,010,361,978
Segment profit	1,070,022,454	652,515,940	91,182,027	181,873,854	(12,634,651)	524,066,035	2,507,025,658	(563,811,024)	1,943,214,634
Total assets	3,766,727,245	2,964,778,756	360,095,408	408,373,847	541,346,738	2,836,613,529	10,877,935,523	(1,953,984,189)	8,923,951,334
11 July 20									
26 weeks to 11 July 202 Revenue	21								
External customers Manufacturing sales to 3rd parties-local	751,793,328	581,226,072	- 7,703,194	-	-	-	1,333,019,400 7,703,194	(121,074,649) -	1,211,944,751 7,703,194
sales Other revenue- Hospital cash plan and insurance	-	-	-	-	-	2,896,168	2,896,168		2,896,168
Other revenue- Commission Club Subscriptions	-	-	-	-	-	1,361,339	1,361,339		1,361,339
Inter-segments Revenue from Micro Finance and debtor	1	-	84,267,461 -	- 47,475,147		- 296,017,005	84,267,461 343,492,152	(84,267,461)	- 343,492,152
Finance and debtor accounts Total revenue	751 793 328	581,226,072	01 070 655	47 475 147		300,274,512	1 772 739 714	(005 342 110)	1,567,397,604
Total revenue	29,068,006	(3,779,996)	91,970,655	9,147,177		114,128,355	1,772,739,714	(205,342,110)	1,567,397,604
	1,063,633,376	716,263,012	172,712,968	9,147,177	374,665,580	655,490,620	3,089,923,494	(182,483,311)	2,907,440,183
Total assets	1,063,633,570	/ 10,203,012	1/2,/12,800	107,157,957	3/4,000,000	650,490,020	3,069,920,434	(102,400,011)	2,907,440,100

#### Terms and security

(i) Secured with a Notarial General Covering Bond over moveable assets, cession of fire policies, debtors book, an unlimited guarantee from shareholders and Edgars Industrial Park deeds.

(ii) The weighted average effective interest rate on all the borrowings is 43.24% (2021: 28.98%) per annum.

(iii) Tenures range between 90 days and 365 days.



## Condensed Reviewed Results for the 26 weeks ended 10 July 2022 (continued)

#### 14 Chairman's report

## Directors responsibility for the Integrated Annual Report

The Directors of Edgars Stores Limited are responsible for the preparation and fair presentation of the Group's consolidated financial statements. The reviewed interim consolidated condensed financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), in the manner required by the Companies and Other Business Entities Act (Chapter 24:31) and the Zimbabwe Stock Exchange listing requirements.

The principal accounting policies of the Group are consistent with those applied in the previous annual financial statements.

## Cautionary - reliance on these hyperinflation adjusted financial statements

The Directors would like to advise users to exercise caution on their use of these financial statements due to the material and pervasive impact of the technicalities brought about by the change in functional currency in Zimbabwe at the beginning of 2019 and its consequent impact on the usefulness of the financial statements for subsequent reporting periods. This was further compounded by the adoption of International Accounting Standard (IAS) 29 'Financial Reporting in Hyperinflationary Economies' Whilst the Directors have exercised reasonable due care in applying judgements that were deemed to be appropriate in the preparation of these financial statements, certain distortions may arise due to the various economic factors that may affect the relevance and reliability of the financial information presented in economies such as Zimbabwe, that are experiencing hyperinflation.

## Operating environment and overview

Throughout the half year financial reporting period of 2022, the operating environment remained relatively stable compared to the prior period. This is largely on account of the relaxation of COVID-19 restrictions and the resultant increase in economic activity. There was a marked volatility in the availability of foreign currency on the official platforms resulting in a widening gap between the official rate and the alternative market. The depreciation of the local currency and prevalence of multiple exchange rates and high inflation had a significant impact on the Zimbabwean economy and resultantly the Group's operations

The Russia-Ukraine war that started early in the year resulted in disruption of global supply chains and increase in energy costs. Operating costs are increasing, specifically occupancy, employment, intermediated transaction tax and fuel costs. Management remains focused on recalibrating the business models in response to these price corrections to preserve value and build a strong balance sheet for the business

## Financial performance (based on inflation-adjusted results)

Notwithstanding the challenges in the operating environment, the Group managed to close 2022 Half Year with an improved performance over the prior year. The Group reported Revenue of ZWL10.33billion which is 114% up from that achieved in 2021 of ZWL4.82billion. Profit before tax of ZWL2.85billion was 891% up from ZWL\$287million achieved in the prior year. The growth in real terms is attributed to volume recovery, replacement cost based pricing, ongoing cost management practice as well as initiatives implemented by Management to ensure fresher stock availability in our stores, regardless of the supply chain challenges. The Group achieved a basic earnings per share of 212.07 cents 2021: (33.14 cents).

Total Group units sold increased by 35% from 0.94million to 1.27million compared to the same period last year Trading in foreign currency since April 2020 has allowed our retail chains to improve stock assortments, which in turn has increased traffic in our stores. Whilst a sizable portion of our cash sales are in foreign currency, we believe that furtherrelaxation of foreign currency trading will go a long way in increasing our USD generation to fund imports.

Gearing reduced to 0.14 in the current year from a prior year of 0.21. Funding was channelled towards growing the debtors' book as well as store expansion initiatives. At the end of the reporting period, the company had USD262k foreign liabilities which it will be able to service from existing resources.

#### Retail performance

Total retail merchandise revenue amounted to ZWL7.97billion representing a 124% increase from prior year. The split between credit and cash sales was 53.8% (2021: 52.2%) and 46.2 % (2021: 47.8 %)

The Edgars chain recorded turnover of ZWL4.74billion up 116% from prior year of ZW2.19billion, the 532k units sold were up 55% from 344k in the comparative period. The split between credit and cash sales was 55.7% (2021: 68.1%) and 44.3% (2021: 31.9%). We relocated to a bigger space in Borrowdale in February 2022. Stock covers closed at 21.8 weeks (2021:13.7weeks).

Total sales for the Jet chain were ZWL3.41billion up 101% from ZWL1.69billion achieved in the comparative period. The split between credit and cash sales was 51.1% (2021: 46.5%) and 48.9% (2021: 53.5%). Total Units sold for the period were up 28% from 526k to 674k. The 3 new stores opened in the period include Jet First Street, Avondale and Gutu. Stock covers closed at 18.68 weeks (2021:15.7 weeks)

Both chains experienced low stock turn largely as a result of global supply chain disruptions which delayed receipt of merchandise. The deterioration in customers' disposable incomes owing to the high inflation suppressed demand and also led to missed sales.

#### **Financial services**

The gross retail debtors' book closed the period at ZWL2.80 billion up 345% from ZWL629million in the comparative period. Active account growth increased to 128k from 120k, this 6.5% growth is attributed to various account drive initiatives. The asset quality remains solid with 84.5 % (2021: 86.3%) of our retail debtors' book in current status. Expected credit losses (ECLs) as at end of June 2022 were 1.7% of the book which remained flat compared to same period last year

#### **Club Plus Microfinance**

The loan book closed at ZWL299 million (2021: ZWL76.1m) representing a 293% increase from prior year. Asset quality remains positive with over 74.5% of the book being in current. Improved efficiencies in loan approval and disbursement processes have resulted in increased turnaround. The business unit obtained relevant regulatory approvals to disburse loans in USD.

## **Carousel Manufacturing**

The Manufacturing Division recorded turnover of ZWL309.8million up 237% over prior year. However total units sold were down 7% to 68.9k (2021:74k). Demand in prior period was largely driven by Covid - 19 PPE such as the manufacturing of masks. Management is actively pursuing alternative regional markets. Investment in various re-tooling (commissioned a denim laser machine in the period) and machinists training is ongoing which will see the division expanding on its product offering as well



improved efficiencies

#### Effect of COVID-19

The Group will continue to implement best practice protocols to ensure the safety of its employees, customers, suppliers and all other stakeholders. Covid -19 brought about significant disruptions to international supply chains resulting in longer lead times and delays in shipping of imported merchandise, and challenges such as shortages of shipping containers and port space. There was also an impact on production and delivery of local merchandise due to delays in receiving imported fabrics and trims The effect of Covid-19 brought about new ways of doing business which has become the 'new norm'. This is characterised by improved engagement with customers across social media platforms and has seen the setting up of online stores and convenient payment platforms.

## Board membership

Mr Sevious Mushosho, CA(Z), joined the Board with effect from 16 June 2022.

## Outlook

Management continues to remodel the business to capitalise on opportunities that arise in the very uncertain operating environment. Cost containment remains a focus area so as to ensure long term viability of the business.

The Group seeks to expand its geographic footprint through the opening of new stores in strategic locations. Smart merchandise procurement remains a key focus area to ensure that target margins are achieved without compromising the merchandise quality. We will continue to transform our customer experience through revamping our stores to world class standards, offering widened merchandise ranges at affordable prices and flexible credit terms.

The recovery to the business is premised on the back of improved access to foreign currency through domestic sales to cover import requirements, a stable exchange rate and slower inflation.

Smart merchandise procurement remains a key focus area to ensure that investment in inventory is kept at optimal levels. This is in order to improve stock turns, and that target margins are achieved without compromising merchandise guality and sales volumes.

Some measure of macro-economic stability is being noticed following the relaxation of the use of the foreign currency for domestic transactions as well as other various measures which, if successful, will help stabilise the foreign exchange market and start to tame inflation.

## Dividend

Regrettably, your Group will not declare a dividend for the 26 weeks to 10 July 2022. The position will be reviewed having assessed performance in the current year

## Appreciation

I wish to record my appreciation to management and staff for their great effort in sustaining the business in a difficult operating environment. I also thank my fellow directors for their wise counsel and our customers, consumers, suppliers and stakeholders for their ongoing support



T N SIBANDA CHAIRMAN 10 October 2022



EDGARS